# Convergence Dividend Growth

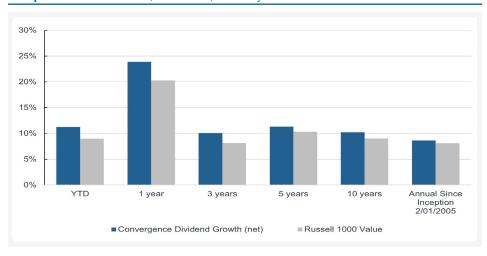


March 2024

# **Dividend Growth Strategy**

A strategy constructed of high quality (blue chip) companies that we believe exhibit strong underlying fundamentals and commensurate cash flow generation, seeking to create a portfolio of companies that rewards shareholders with above market dividend distributions.

# Composite Performance (Net of Fees) February 2005 - March 2024



# **About Convergence**

Convergence Investment Partners is an active equity manager dedicated to managing U.S. equity strategies. Our team's experience spans decades of investing based on fundamental stock picking combined with advanced technology. This has allowed us to develop systematic stock selection strategies that we believe helps garner powerful results. Our firm's name, Convergence, communicates our philosophy of a fundamental stock picking process that incorporates the intersection of sound investment theory executed in a disciplined environment utilizing advanced technology.

Feb 2005 - Mar 2024 (net)	YTD	1-Year	3-Year	5-Year	10-Year	Compound Annual Since Inception 2/01/05
Convergence Dividend Growth	11.24%	23.88%	10.07%	11.30%	10.23%	8.64%
Russell 1000 Value	8.99%	20.27%	8.11%	10.31%	9.01%	8.08%

# **Ten Largest Holdings** (percent)

International Business Machines	3.65
Broadcom Inc	3.55
Abbvie Inc	2.99
Gilead Sciences Inc	2.81
Exxon Mobil Corp	2.66
Phillips 66	2.65
Cardinal Health Inc	2.57
Amgen	2.35
J P Morgan Chase & Co	2.35
Valero Energy Corp	2.27

## Portfolio Statistics (03/31/2024)

Converse Sector Weight %	vergence Dividend Growth	Russell 1000 Value	Russell 1000 Index
Communication Services	4.46	4.60	8.67
Consumer Discretionary	5.79	5.01	10.43
Consumer Staples	7.90	7.68	5.70
Energy	9.86	8.06	3.92
Financials	19.48	22.64	13.78
Health Care	12.23	14.29	12.30
Industrials	9.06	14.28	9.67
Information Technology	16.18	9.40	28.26
Materials	4.02	4.78	2.56
Real Estate	5.72	4.60	2.55
Utilities	5.29	4.67	2.15
Total	100.00	100.00	100.00

# **Investment Characteristics**

	Convergence Dividend	Russell 1000	Russell 1000
Characteristic	Growth	Value	Index
Dividend Yield	3.23%	2.13%	1.35%
Price/Earnings Ratio	17.6	22.4	28.4
Price to Book	2.63	2.43	4.31
Realized Beta*	0.90	0.94	1.00
Return on Assets	7.7%	5.7%	10.1%
EPS Growth*	9.8%	9.1%	14.1%
Dividend Growth*	6.4%	5.9%	6.5%
Capitalization (million	s) \$207,924	\$145,406	\$690,555
Number of Holdings	67	846	1005
*F.veer trailing Fa			

<sup>\*5</sup> year trailing. Earnings Growth is not a measure of future performance.

Past performance is not indicative of future results.

Strategy holdings and sector allocations are as of 03/31/2024, are subject to change and should not be considered a recommendation to buy or sell any security.

# **Appendix**

Convergence Dividend Growth Composite (as of 12/31/2023)									
				Composite	Number of Separate	Total Composite —		3 Year Annualized Standard Deviation	
	Gross of Fees Return	Net of Fees Return	Benchmark Return (Russell 1000 Value)	Dispersion (Full Period)	Accounts (End of Period)	Assets (End of Period)	Total Firm Assets (End of Period)	Composite	Russell 1000 Value Index
2005 (2/01/2005 - 12/31/2005)	4.95%	4.61%	8.99%	N/A*	8	\$5,749,904	\$23,301,752	N/A	N/A
2006	21.32%	20.66%	22.25%	0.13	11	\$11,557,923	\$39,742,010	N/A	N/A
2007	-1.78%	-2.36%	-0.17%	2.44	16	\$17,071,596	\$106,671,978	N/A	N/A
2008	-32.84%	-33.16%	-36.85%	0.60	18	\$6,514,775	\$71,507,256	14.80	15.58
2009	13.75%	13.21%	19.69%	0.37	11	\$4,719,170	\$66,537,478	21.94	21.40
2010	17.14%	16.65%	15.51%	0.42	14	\$5,955,217	\$93,181,292	23.32	23.51
2011	13.78%	13.32%	0.39%	0.42	78	\$29,305,357	\$154,362,324	19.84	20.98
2012	13.19%	12.70%	17.51%	0.36	117	\$41,521,969	\$217,790,421	12.21	15.73
2013	30.08%	29.49%	32.53%	0.52	179	\$79,325,879	\$492,677,907	9.67	12.88
2014	14.13%	13.59%	13.45%	0.16	194	\$95,502,410	\$553,692,556	8.34	9.33
2015	-1.24%	-1.67%	-3.83%	0.17	203	\$101,670,869	\$444,781,578	9.98	10.83
2016	19.46%	18.88%	17.34%	0.25	214	\$118,779,048	\$398,488,819	10.40	10.93
2017	17.27%	16.78%	13.66%	0.13	229	\$128,374,992	\$409,273,927	10.54	10.34
2018	-6.82%	-7.26%	-8.27%	0.09	229	\$112,865,406	\$390,434,667	11.45	10.98
2019	26.14%	25.53%	26.54%	0.13	239	\$140,760,386	\$343,819,819	12.60	12.02
2020	0.80%	0.31%	2.80%	0.12	184	\$110,393,578	\$223,805,605	19.36	19.90
2021	26.95%	26.34%	25.16%	0.19	178	\$83,433,021	\$219,550,002	18.68	19.33
2022	-4.07%	-4.56%	-7.54%	0.09	193	\$88,313,105	\$190,730,732	21.35	21.55
2023	12.54%	12.00%	11.46%	0.10	180	\$86,430,490	\$215,517,580	16.84	16.74

<sup>\*</sup>N/A is shown because there were five or fewer portfolios in the composite for the full year.

#### Past performance is not indicative of future results.

The information provided herein is for informational purposes only. Investors should seek financial advice regarding the appropriateness of investing in any securities or investment strategies discussed in this documentation and should understand that statements regarding future prospects may not be realized. Investors should note that income from such securities may fluctuate and that each security's price or value may rise or fall. Accordingly, investors may receive back less than originally invested.

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Convergence Investment Partners claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Convergence Investment Partners has been independently verified for the periods 1/1/2011 to 06/30/2023. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

The firm maintains a complete list and description of composites, which is available upon request. Results are based on discretionary separate accounts under management, including those accounts no longer

with the firm. The results portrayed relate only to the adviser's clients invested in the portfolio that meet the criteria for inclusion in composite performance. The U.S. Dollar is the currency used to express performance returns and assets. Performance results are presented both net and gross of management fees and include the reinvestment of income. From the inception of each composite until 0.1/01/11, Time Weighted Return was compounded on a monthly basis. Beginning 01/01/11 through present, Time Weighted Return was compounded on a daily basis. GIPS® is a Registered trademark of CFA Institute . CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

#### **Definition of the Firm**

The firm is defined as Convergence Investment Partners, LLC ("Convergence Investment Partners"), a majority-owned subsidiary of Nile Capital Group, LLC effective October 1, 2018. Convergence Investment Partners was founded in November, 2004. From December 2008 to September 2018, Convergence Investment Partners was a majority-owned subsidiary of Montage Investments, LLC. Convergence Investment Partners was a majority-owned subsidiary of Montage Investments, LLC. Convergence Investment Partners (CIP) is an investment adviser registered with the Securities and Exchange Commission. Registration of an investment adviser does not imply any specific level of skill or knowledge. Convergence Investment Partners is an active equity manager dedicated to managing U.S. equity strategies. Convergence uses its proprietary process to select and rank investments, construct portfolios, and help manage risk in each of its products. Convergence strategies are based on corporate fundamentals supported by compelling empirical research applied within each industry group. The name, Convergence, communicates the firm's philosophy of a fundamental stock picking process that incorporates the intersection of sound investment theory executed in a disciplined environment utilizing advanced technology. The total firm assets will be defined as all discretionary and non-discretionary assets under management within Convergence Investment Partners. This includes primary investment management accounts and sub-advisory investment management accounts as well as both fee-paying and non-fee paying assets.

### The Convergence Dividend Growth Composite

Convergence Investment Partners Dividend Growth is a value oriented strategy aimed at achieving competitive long-term total returns while assuming a below market level of volatility and an above market level of dividends. The inception and creation date of the composite is February 1, 2005.

The portfolio returns have been compared to the Russell 1000® Index and the Russell 1000® Value Index as benchmarks. The Russell 1000® Index measures the performance of the large-cap segment of the U.S. equity universe. It is a subset of the Russell 3000® Index and includes approximately 1000 of the largest securities based on a combination of their market cap and current index membership. The Russell 1000® Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000® Index companies with lower price-to-book ratios and lower expected growth values. Individuals cannot invest directly in any index and index returns do not reflect fees and expenses. Comparison of the Composite to these benchmarks is for illustrative purposes only and the volatility of the benchmarks may be materially different from the volatility of the Composite due to varying

degrees of diversification and / or other factors.

If a single or cumulative cash flow(s) are equal or greater than 10 percent ("Significant Cash Flow") of the total account value on the day the cash flow(s) is initiated, the account will be removed from the composite and added back to the composite on the first day of the month following the date that the account is fully invested (defined as being within the model portfolios cash target). Prior to 4/1/2018, the Firm defined Significant Cash Flow as greater than or equal to 20 percent.

The three year annualized standard deviation is calculated using 36 monthly returns to end of period for the Dividend Growth Strategy. The three year standard deviation is not available prior to 2008.

#### Fees and Related

The full fee schedule for all Convergence Investment Partners products is available upon request. It should be noted that the collection of fees produces a compounding effect on the total rate of return net of management fees. Convergence Investment Partners Convergence Dividend Growth Strategy charges 0.50% annually, and is assessed 0.0416% on a monthly basis. Convergence Investment Partners reserves the right to modify fee structures on an account by account basis at its discretion.

Gross of fee performance returns are presented before management fees but after all trading expenses. No other fees or expenses are deducted for gross of fee performance. Net of fee performance returns are presented after actual standard management fees and all trading expenses. No other fees are deducted aside from trading and management fees for the calculation of net of fee performance. Valuations are net of all applicable withholding taxes. Securities are valued in accordance with GIPS® Valuation Hierarchy Principles. More information regarding standard investment management fees is available upon request.

# **Additional Notes and Disclosures**

The use of derivatives may be employed for purposes of currency hedging and or to equitize the cash position of the portfolios. Derivatives have not been used to date, and it is expected that any future use would be on a limited basis. Policies for valuing investments, calculating performance, and preparing GIPS composite Reports are available upon request. Dispersion is calculated using gross-of-fee returns with an equal-weighted standard deviation methodology for those accounts in the composite for the full calculation period.

The minimum account size for composite inclusion is \$100,000.

Current performance may be lower or higher than return data quoted herein. The money management firm can be contacted directly at 561-494-8001 or visit investcip.com.